



In pursuit of innovation  
we believe in challenging  
the norm to transform  
how the world is connected.

Distinguished by integrity, we anticipate market transitions and team with other industry leaders to create unique opportunities that strategically solve our customers' challenges. Altavair is a worldwide leader in aviation finance – focusing on acquiring, leasing, re-purposing, and selling commercial jet aircraft and engines – that helps companies make amazing things happen by connecting the world.

Since its inception in 2003, Altavair\* has completed over \$8 billion in commercial aircraft lease transactions with 40 customers in 27 countries representing over 200 individual Boeing and Airbus aircraft including direct orders from the manufacturers and 17 freighter conversions.

Altavair maintains strong relationships in the commercial debt and capital markets having borrowed over \$6 billion of debt from 43 financial institutions across 5 international regions and played a key role in a \$600 million KROLL rated commercial aircraft private ABS which it continues

to manage. Altavair is also experienced in the private equity markets, having raised two commercial aviation investment funds representing over \$1 billion in committed capital from a broad range of domestic and international investors including large institutional investors, university endowments, insurance companies, and family offices.

From locations in Seattle, London, and Singapore, Altavair represents two independent companies and teams that work together to cover the world. The members of the management and marketing teams average over 25 years of experience in commercial aviation leasing and finance and have successfully executed multiple strategies at all points within the commercial aviation cycle over the last 13 years. Based on a deep perspective and knowledge of the aviation industry, it is our experience coupled with an innovative approach to finding solutions that allows Altavair to continually provide both superior customer service and investment returns.

*\*Formerly a joint venture with Guggenheim Partners operating under the name Guggenheim Aviation Partners.*

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